

# BOC Bulk Gases

A Secure Supply for Peace of Mind



# The Vital Link in Your Supply Chain

For those whose manufacturing and production processes rely on the continuing supply of liquefied gases of a bulk scale, the choice of gas supplier is critical.

BOC is the UK and Ireland's leading supplier of bulk liquefied gases.

However, we go beyond our leading production and delivery infrastructure to work with our customers. We gain an in-depth understanding of your processes that helps you to improve your productivity, quality and meet exacting environmental requirements.

Our bulk gas portfolio includes:

- Nitrogen
- Oxygen
- Argon
- Carbon dioxide
- Hydrogen



# Do You Need a Secure and Reliable Liquefied Bulk Gas Supply?

Add peace of mind to your operations with secure and uninterrupted gas supply, 365 days a year with BOC.

## The largest production capability in the UK and Ireland

With seven air separation sites producing over 2,400 tonnes of industrial gases every day, BOC is better equipped to serve its customers than any other gas supplier.

Thanks to the scale and size of our operations and 11 strategically placed production sites throughout the UK, you can be assured of getting the gas you need, when you need it without any reliance on imports.

### Supply

BOC has the only UK&I-based Delivery Planning Centre and the largest fleet of wholly owned and operated bulk vehicles operating round the clock, 365 days a year.

### Support

With inclusive maintenance, a dedicated customer support number, and a Customer Engineering Service that's on the road every day assessing customer needs and troubleshooting your industrial gas issues, you can rely on staying up and running.

### Expertise

Our technical energy sector specialists, based from our Remote Operating Centre live and breathe industrial gas processes, and can help you to optimise your gas usage, test new processes, and shape your future roadmap with the very best new technologies and gas innovations.

**Stop thinking about your gas requirements. Leave that to us.**



# Do You Want the Industry's Largest Delivery Fleet Available 24 Hours a Day, 365 Days a Year?

**Our award winning fleet is not outsourced to any third party delivery services, giving you the peace of mind that we'll be there when we say we will.**

- With over 110 bulk vehicles operating from 12 UK and Irish sites, whether you are based in Scotland, Cornwall or Donegal, we provide a service that ensures your supply is reliable and secure
- BOC operates around the clock, meaning that your site receives minimal disruption and our service is cost effective
- BOC drivers are all highly trained and will carry out a visual inspection of your tanks each time they deliver, giving you peace of mind
- Environmental impacts and safety are at the heart of our fleet and we are rightly proud of our outstanding safety record and continuing investment in greener transport solutions such as conversion to LNG fuel



# Do You Want to Stop Thinking About Stock Levels and Focus on What You Do Best?

85% of our customers do. Our Delivery Planning Centre does the worrying, so you don't have to.

- BOC has the only UK based Delivery Planning Centre (DPC)
- We operate 24 hours a day, 365 days a year looking after your supply levels
- Using either our proprietary GOLD usage prediction algorithm or TelTank the industry's leading telemetry system, the DPC removes your need to schedule deliveries – we are simply there when you need us to be
- With an outstanding performance record our team is highly skilled at managing supply levels whilst delivering a cost effective service



# Do You Want an All Inclusive Maintenance and Emergency Service?

Our service and facility offer is totally transparent with no hidden fees.

- BOC's equipment is installed on your site to the highest standards of professionalism, ensuring compliance with all relevant legislation and satisfying your Health and Safety requirements
- Our facility charge for equipment covers all typical maintenance requirements in line with the Pressure Systems Safety Regulations 2000 alongside any adhoc maintenance requirements<sup>1</sup> meaning that you can depend on no surprise costs
- Emergency response is a vital part of our maintenance service

Our emergency service is manned in the UK 24 hours a day, 365 days a year and will ensure that a highly trained service engineer is in contact with you within four hours. For those incidents where there is a potential hazard or discontinuation of supply, we commit to being on site within 24 hours – at no additional charge.<sup>2</sup>

<sup>1</sup> If equipment malfunctions due to customer or customer sub-contractor fault, additional charges may apply.

<sup>2</sup> Longer site response times may be experienced for remote geographic locations, although all endeavours will be made to meet these times. If the emergency is found to be due to customer or customer sub-contractor fault, additional charges may apply.



# Do You Want More Than Just Gas?

BOC brings our extensive technical expertise to our customers, helping you to optimise and improve gas using processes through technological innovation.

For more than 120 years, BOC has been bringing our gas and technical expertise to our customers. Both BOC and Linde continue to invest in new innovative technologies and applications that are designed to optimise gas usage and efficiencies.

Our technical specialists are dedicated to their industries, whether you are in manufacturing, food processing, glass processing, water treatment or the energy sector we work with you to overcome your process challenge.

BOC's Technology Centres work with our customers; assessing processes at the Manufacturing Technology Centre in Wolverhampton, to trialling new freezing and chilling applications at the Food Technology Centre in Thame – we test, measure and develop technological solutions that work for you.



Managing gas atmospheres for heat treatment



Pre-heating technology for steel manufacturers



Cryogenic food freezing technology



BOC Biomass Fire Suppression system

# BOC is a Linde company, the Leading Global Gases and Engineering Business with a Mission to Make the World More Productive

We are the UK and Ireland's largest provider of industrial, medical, and special gases as well as related equipment, engineering services, and solutions to support them.

We produce, package, and distribute thousands of different types of gases to our customers every day. Our unrivalled range includes atmospheric gases, high purity gases and mixtures, refrigerants, and chemicals, for applications as diverse as cooling magnets in hospital MRI scanners to fuelling zero emissions vehicles and much more.

BOC offers tailored supply solutions for every size of customer; our cylinder customers enjoy a nationwide delivery and collection network; bulk customers the reassurance of 24/7 delivery; and for our high-demand customers we offer onsite production or dedicated pipeline supply.

And all of this is backed up by industry leading customer service, expert technical support and best-in-class levels of safety and environmental performance – the basis on which we have earned our reputation as a reliable and trusted partner.

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